

Ensemble
Consulting
Group

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An Ensemble Workshop
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The Right Stuff

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Developing high-
performing teams
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Let's
Redefine
What's
Possible
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Rise to the challenge:

Preparing for greatness

In today's world, regardless of what sector you're in, digital disruption is an existential threat. Do nothing and, sooner or later, you'll lose.

Smart leaders know they need to adapt and rise to every challenge. Whatever your strategy, executing it will require better ways of working and high-performing teams.

We help you develop both.

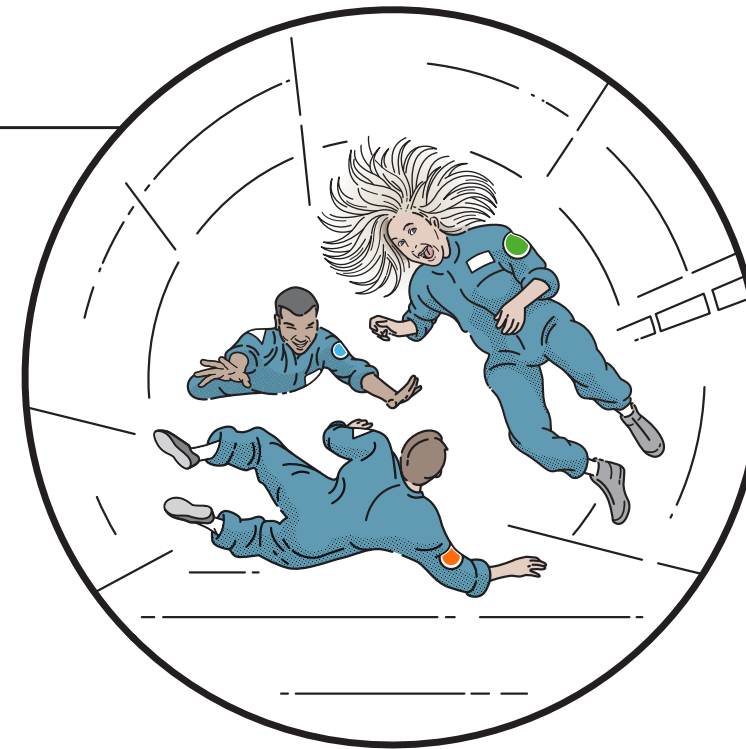
The Ensemble Way makes an extraordinary claim about our innovations in productivity:

We build capability to reliably deliver at least 25% more throughput—with greater agility and at lower cost than you would otherwise think reasonable or possible.

How we do it

Our method builds on the Theory of Constraints (TOC) to offer new ways of thinking about your organisation and new theory, methods and tools to turn challenges into opportunities.

Working with you, we develop high-performing teams who are aligned to a powerful vision, energised through a shared set of values—and hungry to win.



“Before you fly to the moon, you need to experience being weightless”

You can continue using today's approach and wonder why your plans so seldom lift off. Or you can seek out new ways of working that will get your team to the moon and back—again and again.

New means require new thinking to equip your people to realise your vision. But in the process, mindsets and behaviours must change. Even though Galileo proved the earth goes around the sun, we still feel the sun ‘sets’. We have to remind ourselves it's the earth that turns.

Within organisations, conventional thinking constrains possibility. You need a new mental model that can turn the constraint itself into the focus of increased productivity.

Training for your moon shot

“It's not what you look at that matters. It's what you see.”

Henry David Thoreau

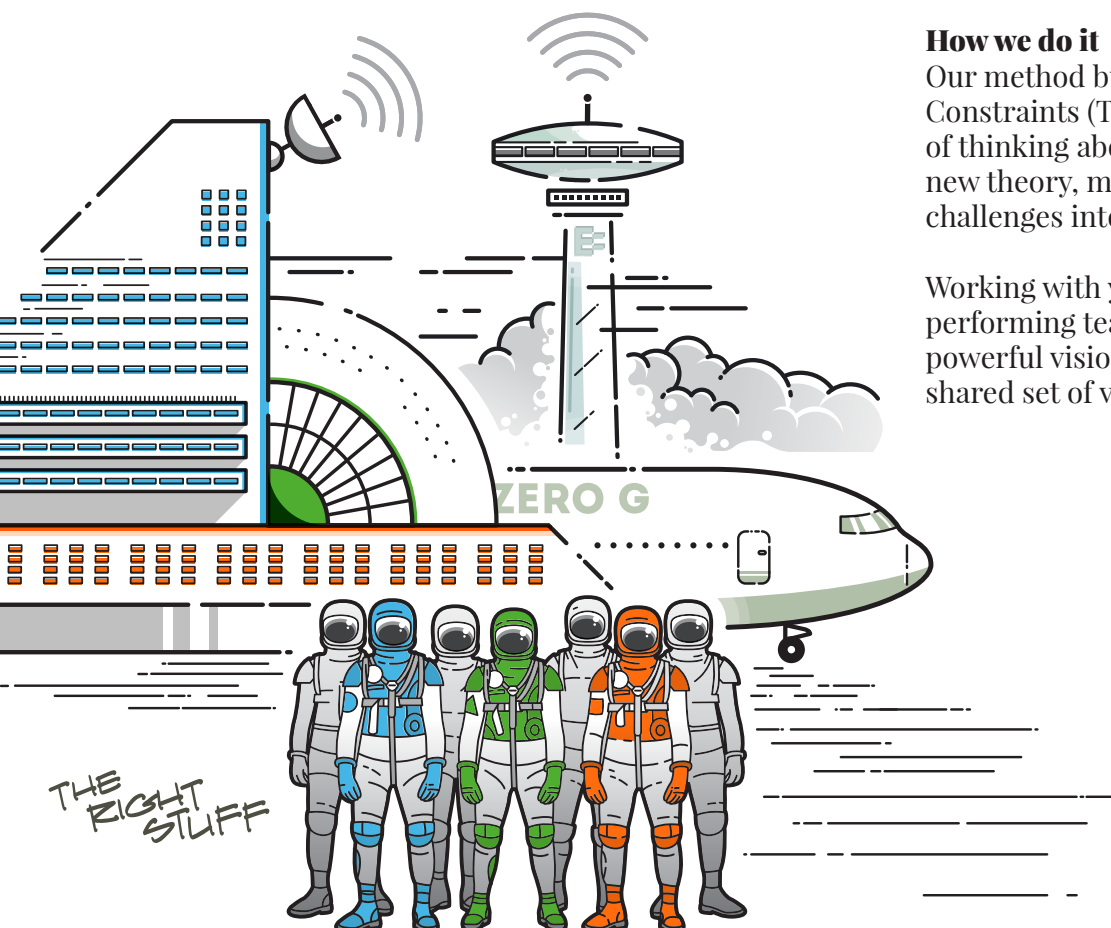
The Ensemble Way uses the Theory of Constraints just as a moonshot uses the Theory of Gravity. But TOC can't be done to you. Before you fly to the moon, you need to experience being weightless.

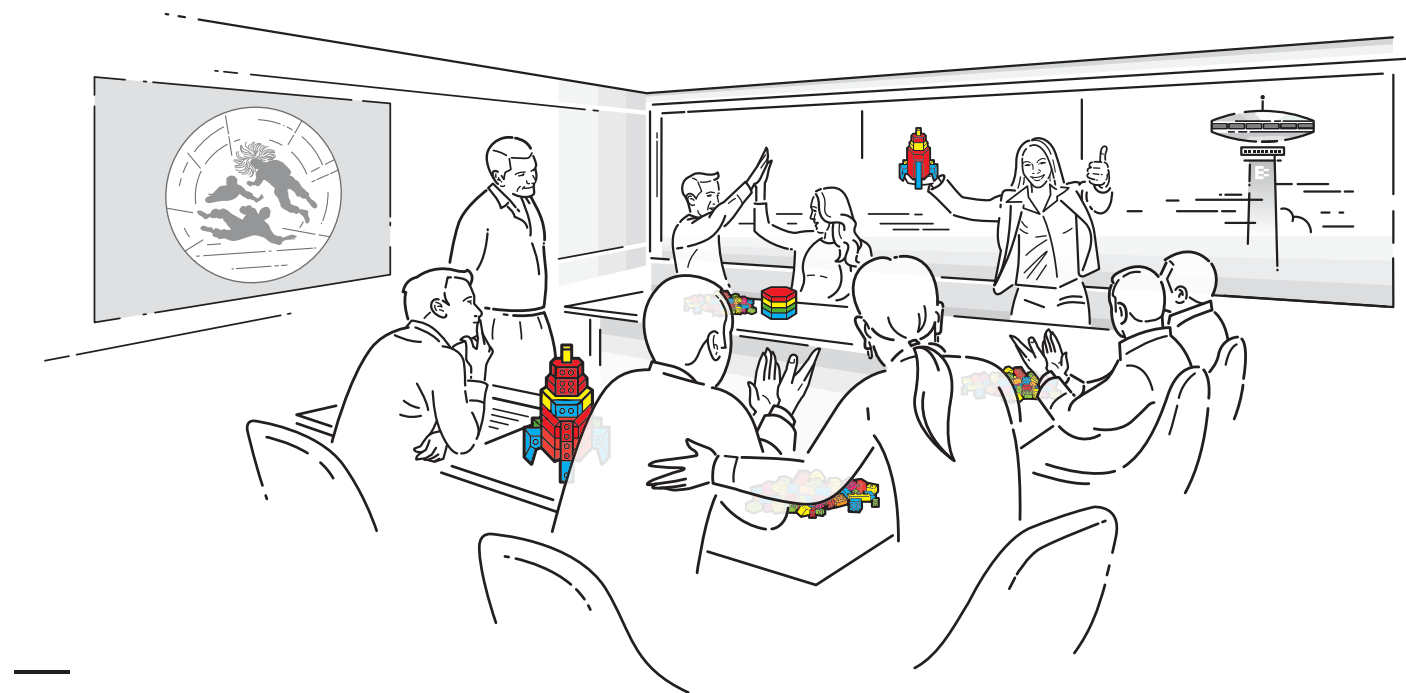
No amount of theorising can match the feeling of zero gravity. Our business game becomes your ‘Zero G’ simulator, letting your people grasp TOC principles firsthand.

Initiating transformation

Such transformation requires your team's desire to take performance from good to great. It calls for self-belief that new ways of working, grounded in reason, will deliver the results you seek. And it demands that your team share the determination to make it happen.

With our method, even already high-performing teams will see ways to reach the next level. Once the light bulb comes on, possibility ignites performance.





The Right Stuff: A one-day change workshop

Developing a high-performing team requires new skills focused on personal mastery and team learning.

You can't learn to swim by reading about it, or watching a YouTube clip. You have to get in the water. The sooner you do, the quicker you'll learn.

We talk about the experience of being weightless because of a real sense that, by analogy, TOC profoundly changes how you think, feel and act.

“Your team gains a new sense of empathy for each other by trading ignorance and blame for profound knowledge and insight.”

Practising through play

In the morning session, our business simulation introduces the power of systems thinking and its direct effect on your bottom line.

Why a game? Because learning happens faster, goes deeper—and sticks better—with an element of play. It helps us conquer our anxiety about appearing foolish and lets us admit we don't have all the answers.

By creating a safe practice field to test new ideas—and compare results in real time—the simulation allows everyone to experience learning how to work in flow and judge the systemic implications of their decisions.

More than a game

After the energy of the morning—and experiencing failure in the game's early rounds, followed by growing success in the later ones—your team gains a new sense of empathy for each other by trading ignorance and blame for profound knowledge and insight.

The afternoon session provides a launch pad to start the development of a shared vision. Prior to the workshop, we interview your key people, gaining insights that help us tailor the afternoon session to your specific challenges and opportunities.

With mental models expanded, what's holding you back comes into focus. New creative ideas to counter the disruption you face start to surface, inspiring future work as a possibility to live into.

In our experience, teams that have taken the 'Right Stuff' challenge continue to reference the game weeks or months—even years—after the event. Specific moments become symbols to describe and anchor real-world situations.

After exploring new ideas together, the team grows closer, enjoys the day and returns to work energised. You—and we—will also know if we're going to be able to work well together, and shoot for the moon.

Why this workshop?

When your people deeply share a mission, they're engaged and motivated to win results. The day gives you an opportunity to be—today—the change you want to see.

This one-day workshop will:

- Bring to work new ways of thinking, feeling and acting
- Show how to improve throughput, due date performance and lead time whilst reducing operating expense and inventory
- Bring a fresh lens to problem identification and solution
- Inspire confidence, creativity and critical thinking
- Spark self-reflection and the desire for growth and learning
- Contribute to developing a high performance culture
- Energise and enthuse your team

Experience the difference a day can make.



“Spending time experientially learning about productivity was a great way to think about problems differently and see the impact of process changes in the moment.”

The game really got me thinking about where the constraints are in our organisation. Often not where you would expect. I'd thoroughly recommend the workshop to leadership teams looking to increase their productivity and performance.”

*Executive General Manager Transformation,
A Major Insurance Company*



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“The workshop has created a real buzz in the team. Even people that weren’t there came up to me on Friday talking about ideas that they had where it was obvious they too had come under the spell of wanting to be part of something really remarkable. There is a real sense that the project is uniting as a large family with the desire to achieve greatness – which you and Ensemble have played an absolutely key part in.”

Project Director

Whether you’re ahead of the game and looking for that extra edge or you’ve inherited a burning platform, you know that success requires a vision to inspire and a plan to persuade.

If not now, when?

The workshop is just one day of your team’s schedule. But it has the power to change you for good.

If not you, who?

What does the world call on you to do? Take a giant leap towards it with our ‘Right Stuff’ workshop.



Seize the day

For rates, dates and venues—call us today on **+61 2 9387 3955**
email **focus@ensembleconsultinggroup.com**
or visit **EnsembleConsultingGroup.com**

We bring innovations in productivity to the planning and performance of work.

Through consulting, technology and capability transfer, we help ambitious executives win remarkable results.

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The most extraordinary aspect of attending the workshop was to see elegant and powerful ideas exposed within a solid analytical framework. I would recommend this to anyone who wanted a new way of thinking about efficiency in their business.”

Project Director,
Major Infrastructure Project

David Hodes founded Ensemble Consulting Group more than 15 years ago as a management consultancy dedicated to innovating for continuous improvement in labour and capital productivity outcomes.

“You need to be ambitious enough to reach deep into yourself.”

He has led Ensemble in engineering and business management projects worth billions of dollars, for tier-one Australian companies in the mining, banking, engineering, aviation, retail and manufacturing sectors.

“As a specialist consultancy, we have to be selective in our choice of clients. The workshop gives both sides a chance to test the chemistry.”

David has travelled the globe teaching executive teams how these innovations in productivity can help their businesses win results that deliver unprecedented levels of profitability and performance.

“It’s worth making the effort to understand why the Ensemble Way is different. The rewards are remarkable.”

David Hodes,
Founder & CEO

